# Financial Partnership

Portfolio Service

## **Personal Superannuation / Allocated Pension / Investments**

PART 2: Investment Strategies Booklet



Issue Date: 24 October 2003

Issued by IOOF INVESTMENT MANAGEMENT LIMITED (IIML)

ABN 53 006 695 021

Australian Financial Services License No.: 230524 (effective 1 December 2003)

This document forms PART 2 of

- · Financial Partnership Portfolio Service Personal Superannuation Product Disclosure Statement
- Financial Partnership Portfolio Service Allocated Pension Product Disclosure Statement
- Financial Partnership Portfolio Service Investments Offer Document and should be read in conjunction with PART 1: General Information and Application Form.





#### DISCLAIMER

Financial Partnership Portfolio Service Personal Superannuation and Financial Partnership Portfolio Service Allocated Pension forms part of the IOOF Portfolio Service Superannuation Fund.

An investment in Financial Partnership Portfolio Service Personal Superannuation or Financial Partnership Portfolio Service Allocated Pension is an investment in a superannuation fund.

An investment in Financial Partnership Portfolio Service Investments is an investment with an Investor Directed Portfolio Service (IDPS).

Investments are subject to investment and other risk. This could involve delays in repayment, loss of income or capital invested. Neither the performance of funds, the repayment of capital or any particular rate of return is guaranteed either by IIML, the investment managers providing investment options or the related companies of the parties mentioned.

IIML provides no assurance that any investment option currently available through Financial Partnership Portfolio Service, including Direct Share Choice, will continue to be available in the future. IIML has the right to suspend or stop investments in a specific investment option no longer available to Financial Partnership Portfolio Service. IIML will attempt to notify you before doing this.

#### Trustee/Service Operator

IOOF Investment Management Limited (IIML)
ABN 53 006 695 021

Registered Address:

Level 29, 303 Collins Street, Melbourne VIC 3000 SPIN:

IOF0069AU - Financial Partnership Portfolio Service Personal Superannuation

IOF0068AU - Financial Partnership Portfolio Service Allocated Pension

#### Financial Partnership Client Services

Postal Address:

GPO Box 264C, Melbourne VIC 3001

Telephone: 1800 000 137 Facsimile: (03) 8614 4490

 $Email: Financial\_Partnership@ioof.com.au$ 

#### **IMPORTANT NOTICE TO MEMBERS OF:**

- FINANCIAL PARTNERSHIP PORTFOLIO SERVICE PERSONAL SUPERANNUATION
- FINANCIAL PARTNERSHIP PORTFOLIO SERVICE ALLOCATED PENSION

These Product Disclosure Statements are provided in two parts:

- PART 1: General Information and Application Form; and
- PART 2: Investment Strategies Booklet.

You should read both parts before choosing to invest.

If you have not received both parts of the relevant Product Disclosure Statement please contact your financial adviser or Financial Partnership Client Services on 1800 000 137.

If you are already a member of Financial Partnership Portfolio Service Superannuation or Financial Partnership Portfolio Service Allocated Pension and are only using PART 2 to change your investment strategy, you do not need to obtain PART 1 again.

### IMPORTANT NOTICE TO CLIENTS OF:

 FINANCIAL PARTNERSHIP PORTFOLIO SERVICE INVESTMENTS

The offer document is provided in two parts:

- PART 1: General Information and Application Form; and
- PART 2: Investment Strategies Booklet.

You should read both parts before choosing to invest.

If you have not received both parts of the offer document please contact your financial adviser or Financial Partnership Client Services on 1800 000 137.

If you are already an investor of Financial Partnership Portfolio Service Investments and only using PART 2 to change your investment strategy, you do not need to obtain PART 1 again.

**Important notice:** Each MIM Fund referred to in this document is a pool of investments within the IOOF Multi Investment Manager Trust (MIM Trust), a managed investment scheme registered by ASIC (ARSN 092 226 891). A reference to a MIM Fund is to such a pool. See the MIM Trust prospectus for further details.

# CONTENTS

CHOOSING YOUR INVESTMENT STRATEGY	2
EASY CHOICE	4
INVESTOR CHOICE	8
DIRECT SHARE CHOICE	10
INVESTMENT OPTIONS AVAILABLE	11
MANAGEMENT EXPENSE RATIOS	13
INVESTMENT AUTHORITY FORMS	
- EASY CHOICE AND INVESTOR CHOICE	15
- DIRECT SHARE CHOICE	21

## CHOOSING YOUR INVESTMENT STRATEGY

#### **INVESTMENT OPTIONS**

Financial Partnership Portfolio Service offers a wide range of investment options to accommodate your unique needs. These alternatives include both Australian and international investments across varied asset classes. It is recommended that you consult your financial adviser when determining the specific investment options that you would like to include in your investment strategy. In selecting your investment options, the Trustee/Service operator (IIML) also recommends that you carefully review the additional information which your financial adviser will provide to you.

The investment strategy which best suits your needs will depend on a number of factors such as:

- risk and return;
- your age; and
- · your investment time frame.

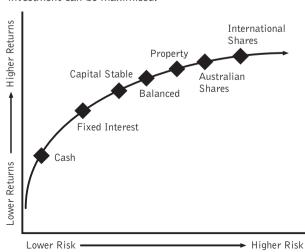
You should speak with your financial adviser about these factors, however, the following will help explain the concepts.

#### **RISK AND RETURN**

Investment risk refers to the level of volatility or fluctuation you are prepared to accept in your investment returns (including the potential risk of loss of some of your capital in the short term as a result of market movements). Any investment decision will involve risk. However, it is the level of risk that you are prepared to take which will affect your investment strategy.

Risk and return are strongly related. Generally, the higher the level of risk you are prepared to accept, the higher the potential return from the investment. This higher level of risk will also increase your chances of incurring a loss.

Establishing your risk tolerance is the first step in establishing and managing your investment. As an investor, you need to focus on your investment goals (e.g. retirement income needs) and the time frame over which your investment can be maximised.



Please note: The above table is for indicative purposes only.

#### AGE AND INVESTMENT TIME FRAME

Usually, your age and relative proximity to retirement will determine your investment time frame, i.e.:

- short term (one to three years);
- medium term (three to five years); or
- · long term (more than five years).

Investment markets move up and down over time as will the value of your investment. If you have many years before retirement, you may be prepared to take on more risk in your portfolio. In this situation, you will have time to ride out any short-term fluctuations in investment returns and benefit from the higher expected returns offered by growth investments such as shares.

However, if you are closer to retirement age, you may be investing for the short term. Security may be more important to you than potentially higher returns. Accordingly, you might place a greater emphasis towards placing your investments in short-term assets, such as cash and fixed interest.

#### **INVESTMENT ASSET CLASSES**

There are four main asset classes that should be considered when determining your investment strategy:

- cash:
- fixed interest Australian/international;
- property; and
- shares Australian/international.

Each asset class has a different risk profile. By allocating your money to more than one investment sector, you can achieve more consistent returns and reduce your exposure to risk. All asset classes have a role to play in the asset selection process.

The following table provides an overview of the investment risk/return trade off. Shares provide the highest potential return, but also have the highest risk of capital loss. Cash, on the other hand, has very little chance of capital loss but returns are very low in comparison.

ASSET CLASS	CHARACTERISTICS	RISK	RETURN
Cash	Lowest level of risk and lowest level of long term average return of all asset classes. Suitable for investors who have a short-term investment outlook.	Low	Low
Fixed Interest – Australian/international	Fixed interest is more volatile than 'cash' but still a relatively stable asset class.	Low/ Moderate	Low/ Moderate
Property	Property investments have a risk that is higher than fixed interest but less than equities (shares).	Moderate/ High	Moderate/ High
Shares — Australian/international	Shares are the most volatile asset class but over long periods of time have achieved, on average, the highest returns.	High	High

#### **INVESTMENT STRATEGIES YOU CAN CHOOSE**

Developing and maintaining an investment strategy to suit your financial position is an ongoing process which requires careful consideration of a number of factors including your investment horizon, your risk and return profile and your current financial position. As your financial needs and circumstances change throughout the differing stages of your life, your investment strategy may also need to change to cater for your new financial goals.

Making the right investment decision requires expert advice not only in developing your investment strategy, but also in selecting the most suitable investment managers and investments to incorporate into your portfolio. For more information on the risk/return profile of each investment strategy offered through the Plan/Service, please refer to the section entitled 'Investing through Financial Partnership Portfolio Service' in PART 1: General Information and Application Form. The Trustee/Service Operator strongly recommends that you consult your financial adviser when determining the specific investment options that you would like to include in your investment strategy.

Further information regarding each underlying investment is detailed in the fund manager's underlying disclosure document or product disclosure statement. Your adviser will provide you with a copy, or alternatively you can request a copy, free of charge from Financial Partnership Client Services on 1800 000 137.

Financial Partnership Portfolio Service offers you investment choice. You may choose from a range of diversified investment options managed by a blend of specialist investment managers (Easy Choice), from a variety of diversified and sector specific funds (Investor Choice), or from a selection of direct shares (Direct Share Choice)

**Please note:** Direct Share Choice is only available for Financial Partnership Portfolio Service Personal Superannuation and Allocated Pension Members.

#### **Diversified and Sectoral Funds**

To help simplify your investment selection process, IOOF has developed a selection of Multi Investment Manager ('MIM') Funds. The MIM Funds offer a comprehensive range of funds to suit short, medium and long term investment needs.

The MIM Funds are grouped into two categories – Diversified and Sectoral.

The Diversified Funds provide access to a spread of different asset classes designed to meet particular objectives.

The Sectoral Funds invest in a range of investment managers, which overall, provide asset exposure that are specific to a particular asset class, for example, Australian or international shares.

You can work with your financial adviser to choose the right mix of MIM Funds to meet your objectives.

## EASY CHOICE

The Easy Choice investment options offer a range of diversified MIM Funds. These Funds consist of four preselected investment offerings, simplifying the investment selection process by representing a blend of specialist investment managers. The Funds are designed to provide a mix of investment styles and investment returns to match risk/return objectives and investment choice. The Funds included are:

- · IOOF MIM Capital Enhanced Fund;
- IOOF MIM Conservative Growth Fund;
- · IOOF MIM Balanced Growth Fund; and
- IOOF MIM Hi Growth Fund.

The overall investment objective and strategy for each MIM Fund can be found on the following pages. The investment performance of each Fund is set out on page 11 and the Management Expense Ratios (MERs) are outlined on page 13.

#### **IOOF MIM CAPITAL ENHANCED FUND**

#### Investment Objective

To provide a low risk investment over the short to medium term, by investing predominantly in defensive assets.

#### **Suitable Investor Profile**

The Fund may be suitable for investors:

- with an investment horizon of one to two years;
- · with a low risk tolerance; and
- who are seeking some growth through diversified defensive investments.

#### **Investment Strategy**

For reasons of investment efficiency, the Fund primarily gains its exposure to each sector by holding units in other Sectoral Funds but may have some direct holdings.

The Fund provides exposure to income bearing assets, namely cash and fixed interest. The Fund has a small exposure to Australian property, equities and alternative assets. The Fund's asset allocation is designed to provide competitive returns in excess of a fund investing purely in cash, over the medium term.

The Fund is authorised to utilise derivative instruments for risk management purposes, subject to the specific restriction that derivative instruments cannot be used to gear portfolio exposure.

#### **Asset Ranges and Neutral Allocations**

The current asset ranges and neutral allocations for the Fund are shown below. The underlying investments of the Fund will generally be managed within these ranges and specified percentages. However, IIML may revise the asset ranges and specified percentages, without notice to investors, in response to factors affecting the underlying investments such as changes in economic conditions and market movements. Where a material alteration impacts the nature of the Fund, investors will be given prior notice.

ASSET CLASS	ASSET Range	NEUTRAL Allocation
Alternative Assets†	0-20%	10%
Australian Equities	0-10%	5%
Diversified Fixed Interest	10-30%	20%
Property	0-10%	5%
Cash	45-75%	60%

<sup>&</sup>lt;sup>†</sup>Further information on Alternative Assets is included in the IOOF Multi Investment Manager Trust prospectus.

#### **IOOF MIM CONSERVATIVE GROWTH FUND**

#### **Investment Objective**

To achieve some capital growth over the medium term by investing in defensive assets with some growth asset exposure.

#### **Suitable Investor Profile**

The Fund may be suitable for investors:

- with an investment horizon of three to five years;
- · with a low to medium risk tolerance; and
- who are seeking the potential for some capital growth through a portfolio invested mostly in defensive assets.

#### **Investment Strategy**

For reasons of investment efficiency, the Fund primarily gains its exposure to each sector by holding units in other Sectoral Funds but may have some direct holdings.

The conservative nature of the Fund means it has a greater exposure to income bearing assets such as cash and fixed interest with some exposure to growth assets such as Australian and international equities and property. There is also some exposure to alternative assets. The Fund's asset allocation is designed to provide competitive returns over the medium term.

The Fund is authorised to utilise derivative instruments for risk management purposes, subject to the specific restriction that derivative instruments cannot be used to gear portfolio exposure.

Part of the international currency exposure may be hedged. Currently, the international equity exposure is unhedged. It is the strategy of the Fund that international fixed interest exposure is fully hedged. The Fund has the capacity to apply a currency overlay to manage the Fund's currency risk.

#### **Asset Ranges and Neutral Allocations**

The current asset ranges and neutral allocations for the Fund are shown below. The underlying investments of the Fund will generally be managed within these ranges and specified percentages. However, IIML may revise the asset ranges and specified percentages, without notice to investors, in response to factors affecting the underlying investments such as changes in economic conditions and market movements. Where a material alteration impacts the nature of the Fund, investors will be given prior notice.

ASSET CLASS	ASSET RANGE	NEUTRAL Allocation
Alternative Assets†	5-35%	20%
Australian Equities	5-20%	15%
Diversified Fixed Interest	10-50%	30%
Cash	10-50%	15%
International Equities	5-20%	10%
Property	0-20%	10%

<sup>&</sup>lt;sup>†</sup>Further information on Alternative Assets is included in the IOOF Multi Investment Manager Trust prospectus.

# EASY CHOICE

#### continued

#### **TOOF MIM BALANCED GROWTH FUND**

#### Investment Objective

To achieve capital growth over the medium to long term by investing predominantly in growth assets with some defensive asset exposure.

#### Suitable Investor Profile

The Fund may be suitable for investors:

- · with an investment horizon of five years or more;
- · with a medium to high risk tolerance; and
- who are seeking the potential for capital growth through a well diversified portfolio.

Investors need to accept that short term returns of balanced funds can at times be volatile. During periods when share markets deliver weak returns, investors need to remain clear as to their investment objective.

#### **Investment Strategy**

For reasons of investment efficiency, the Fund primarily gains its exposure to each sector by holding units in Sectoral Funds and may have some direct holdings.

The growth orientation of the Fund means it has a greater exposure to growth assets such as Australian and international equities and property, with a small exposure to investments in defensive assets such as fixed interest and cash. The Fund has a minor exposure to alternative assets and private equity. The Fund's asset allocation is designed to provide a moderate level of returns over the medium to long term.

The Fund is authorised to utilise derivative instruments for risk management purposes, subject to the specific restriction that derivative instruments cannot be used to gear portfolio exposure.

Part of the international currency exposure may be hedged. Currently the international equity exposure is 40% passively hedged. It is the strategy of the Fund that international fixed interest exposure is fully hedged. The Fund has the capacity to change the level and nature of the currency overlay to manage the Fund's currency risk.

#### **Asset Ranges and Neutral Allocations**

The current asset ranges and neutral allocations for the Fund are shown below. The underlying investments of the Fund will generally be managed within these ranges and specified percentages. However, IIML may revise the asset ranges and specified percentages, without notice to investors, in response to factors affecting the underlying investments such as changes in economic conditions and market movements. Where a material alteration impacts the nature of the Fund, investors will be given prior notice.

ASSET CLASS	ASSET Range	NEUTRAL ALLOCATION
Alternative Assets <sup>†</sup>	0-10%	5%
Australian Equities	30-50%	40%
Diversified Fixed Interest	10-30%	20%
Cash	0-20%	5%
International Equities	10-30%	20%
Property	0-10%	5%
Private Equity <sup>†</sup>	0-10%	5%

<sup>&</sup>lt;sup>†</sup>Further information on Alternative Assets and Private Equity is included in the IOOF Multi Investment Manager Trust prospectus.

#### **IOOF MIM HI GROWTH FUND**

#### **Investment Objective**

To achieve capital growth over the long term by investing predominantly in growth assets.

#### **Suitable Investor Profile**

The Fund may be suitable for investors:

- · with an investment horizon of five to seven years;
- · with a high level of risk tolerance; and
- who are seeking the potential for higher capital growth through a well diversified portfolio.

Investors need to accept that growth fund's short term returns can at times be volatile. During periods when share markets deliver weak returns, investors need to remain clear as to their investment objective.

#### **Investment Strategy**

For reasons of investment efficiency, the Fund primarily gains its exposure to each sector by holding units in Sectoral Funds but may have some direct holdings.

Due to the Fund's high growth nature, the majority of the underlying funds invest in growth assets such as Australian and international equities and private equity. The Fund has a small exposure to investments in fixed interest, cash and alternative assets. The Fund's asset allocation is designed to provide a high level of investment returns over the long term.

The Fund is authorised to utilise derivative instruments for risk management purposes, subject to the specific restriction that derivative instruments cannot be used to gear portfolio exposure.

Part of the international currency exposure may be hedged. Currently, the international equity exposure is 40% passively hedged. It is the strategy of the Fund that international fixed interest exposure is fully hedged. The Fund has the capacity to change the level and nature of the currency overlay to manage the Fund's currency risk.

#### **Asset Ranges and Neutral Allocations**

The current asset ranges and neutral allocations for the Fund are shown below. The underlying investments of the Fund will generally be managed within these ranges and specified percentages. However, IIML may revise the asset ranges and specified percentages, without notice to investors, in response to factors affecting the underlying investments such as changes in economic conditions and market movements. Where a material alteration impacts the nature of the Fund, investors will be given prior notice.

ASSET CLASS	ASSET Range	NEUTRAL Allocation
Alternative Assets <sup>†</sup>	0-20%	5%
Australian Equities	20-60%	35%
Diversified Fixed Interest	0-20%	10%
Cash	0-20%	-
International Equities	30-70%	45%
Private Equity <sup>†</sup>	0-10%	5%

<sup>&</sup>lt;sup>†</sup>Further information on Alternative Assets and Private Equity is included in the IOOF Multi Investment Manager Trust prospectus.

# INVESTOR CHOICE

The Investor Choice options allow you to construct your own portfolio from more than 90 individual wholesale managed funds. The funds provided allow you to choose from a range of managed or sectoral funds. Further information in relation to these underlying managed funds including the disclosure documents or product disclosure statements can be obtained by contacting your financial adviser, or by calling Financial Partnership Client Services on 1800 000 137.

Included in Investor Choice are a range of IOOF MIM Sectoral Funds. These Funds consist of six pre-selected investment offerings which allow you to make a selection based on your risk and return expectations. The Funds included are:

- IOOF MIM Australian Liquids Fund;
- · IOOF MIM Diversified Fixed Interest Fund;
- IOOF MIM Australian Equities Fund;
- · IOOF MIM Boutique Australian Equities Fund;
- IOOF MIM Ethical & Socially Responsible Fund; and
- IOOF MIM International Equities Fund.

All investment options within Investor Choice (including the IOOF MIM Funds) fall within the following categories:

- Cash;
- Australian Fixed Interest/Mortgage;
- · International Fixed Interest;
- · Capital Stable;
- · Balanced/Managed Growth; and
- Growth Managed Property
  - Managed Australian Equity
  - Managed International Equity.

You may select from any of the above categories when making your investment choices. Each investment category has an overall investment objective and strategy, as set out below. The investment performance of the underlying investments which make up each strategy are set out on pages 11 and 12. The Management Expense Ratios (MERs) are outlined on page 13.

Please note: Past performance and charges are not a guide to future performance and charges.

#### CASH

#### Investment Objective

The objective of this investment category is to provide a high degree of security and stability, while delivering returns that are consistent with the prevailing market cash rates.

#### **Investment Strategy**

Invests in a range of short-term interest-bearing securities including bank bills, bank deposits, Government, corporate and mortgage-backed securities.

#### AUSTRALIAN FIXED INTEREST/MORTGAGE

#### **Investment Objective**

The objective of this investment category is to provide a return that is higher than the available cash rates through holdings of a diversified portfolio of Australian fixed interest or mortgage securities.

#### **Investment Strategy**

Fixed interest investments which are offered, invest predominantly in short-dated Government, semi-Government and corporate fixed interest securities. The value of fixed interest investments is linked to the market, and therefore, they may lose value in periods where interest rates rise and alternatively, gains may be achieved in times of decreasing interest rates.

Mortgage funds which are offered, invest into mortgages secured against property and mortgage-backed securities. Liquidity of the funds is maintained through cash holdings which ensure all obligations of the fund can be met. Due to the nature of the fund's underlying security, volatility within the fund will be lower than fixed interest investments, and a secure income stream can be delivered.

#### INTERNATIONAL FIXED INTEREST

#### Investment Objective

The objective of this investment category is to provide a return that is higher than the available cash rates through holdings of a diversified portfolio of international fixed interest securities.

#### **Investment Strategy**

Fixed interest investments which are offered, invest predominantly in short-dated international Government, semi-Government and corporate fixed interest securities. The value of fixed interest investments is linked to the market, and therefore, they may lose value in periods where interest rates rise and alternatively, gains may be achieved in times of decreasing interest rates. Currency movements will also have an impact on international fixed interest returns.

#### **CAPITAL STABLE**

#### Investment Objective

The objective of this investment category is to provide stability of capital invested and a high probability of achieving positive returns over the short-term.

#### **Investment Strategy**

Capital stable investments are characterised by a portfolio of investments that are well diversified across asset classes and have restricted exposure to growth investments. The focus within this type of portfolio is on fixed interest securities providing a higher level of inflation protection.

#### BALANCED/MANAGED GROWTH

#### **Investment Objective**

The objective of this investment category is to provide capital growth over the medium to long term. With higher expected long-term returns comes greater volatility (in the short-term) and a greater probability of negative returns over shorter periods when compared with the capital stable category.

#### **Investment Strategy**

Balanced/managed growth investments are characterised by an actively managed portfolio with an emphasis on growth investments, including some exposure to overseas investments.

#### GROWTH

#### **Investment Objective**

The objective of this investment category is to achieve significant growth over the long term. These investments may experience a higher level of volatility (in the short term) and a greater probability of negative returns when compared with all other sectors.

#### **Investment Strategy**

The growth category comprises a number of sector funds. Managed Property funds: invest predominantly in property investments and listed property trusts within Australia. Returns will be affected by movements in property values and in the case of listed property trusts, by movements in the stock market. Movements in both short and long-term interest rates will also affect investment returns.

Managed Australian Equity funds: invest predominantly in listed Australian shares. Returns are affected by movements in the stock market and may be volatile in the short term. In this sector are Specialist Australian Equity funds which invest in specific areas of the equities market. This may make returns more volatile than the stock market as a whole. Also included in this sector are Indexed funds which seek to match the total return of the S&P ASX 300 Accumulation Index.

Managed International Equity funds: invest predominantly in shares listed on stock exchanges in a range of countries outside Australia. Returns in the short term may be volatile and will be affected by movements in global stock markets as well as movements in the value of the Australian Dollar. In this sector are Specialist International Equity funds which invest in specific areas of the equities market or global market. This may make returns more volatile than the global stock market as a whole. Also included in this sector are Indexed funds which seek to match the total return of the MSCI World ex-Australia Accumulation Index.

The Trustee/Service Operator strongly recommends that you consult your financial adviser when determining the specific investment options that you would like to include in your investment strategy. Further information regarding each investment option is detailed in the underlying disclosure document or product disclosure statement. Your adviser will provide you with a copy, or alternatively you can request a copy, free of charge from Financial Partnership Client Services on 1800 000 137.

## DIRECT SHARE CHOICE

# DIRECT SHARE CHOICE (AVAILABLE TO FINANCIAL PARTNERSHIP PORTFOLIO SERVICE PERSONAL SUPERANNUATION AND ALLOCATED PENSION MEMBERS ONLY)

The Direct Share Choice allows you access to a broad range of shares listed on the Australian Stock Exchange (ASX). The shares available have been selected from the ASX 100 and includes shares in most top Australian companies (based on market capitalisation), as well as access to shares in listed investment and property trusts. The full list of direct shares available can be found on the 'Investment Authority – Direct Share Choice' form.

#### **Investment Objective**

To achieve significant growth over the medium to long term through investing in specific share investments. These investments may experience a higher level of volatility (in the short to medium term) and a greater probability of negative returns when compared with other asset classes.

#### **Investment Strategy**

Returns are affected by movements in the stock market as well as individual company specific factors. Investment risk will be increased when less shares are held as the benefit of diversification is not achieved.

#### **Eligibility Requirements**

You may invest up to 80% of your account balance into direct shares in total and no more than 30% in any one company share. This is assessed at the time of the share purchase. A minimum of \$5000 must be invested for each share parcel.

Each share purchase request must be submitted on the 'Investment Authority – Direct Share Choice' form.

#### **Share Dividends**

The Trustee will not participate in Dividend Reinvestment Plans. All dividends received will be paid into the Cash Holding Account.

#### **Ongoing Corporate Actions**

From time to time companies will review shareholder entitlements, undertake restructure or announce other corporate actions. On behalf of members, the Trustee will make all decisions in this regard. The Trustee will, at all times, ensure that any decisions made are in the best interests of all members.

Shareholder discount cards will not be available to members

#### **Share Price**

The Investment Authority Form allows you to select a maximum/minimum transaction price for a specific share. The maximum/minimum share price specified will be held for 20 business days after which time the instruction will become invalid.

Alternatively, the 'Investment Authority – Direct Share Choice' form allows you to elect to transact at the prevailing market price.

If your purchase instruction is deemed invalid, then your contribution will remain in the Cash Holding Account.

If your selling instruction is deemed invalid, then your investment in the relevant share parcel will remain.

# INVESTMENT OPTIONS AVAILABLE

		CO		RETURN 31 AUGU	FOR PERI JST 2003	OD	, i		RETURN F G 31 AUG		00
INVESTMENT OPTION	APIR CODE	1 Year % p.a	2 Year % p.a	3 Year % p.a	4 Year % p.a	5 Year % p.a	2003 %	2002 %	2001 %	2000 %	1999 %
EASY CHOICE									•		
IOOF MIM Capital Enhanced Fund ^	I0F0070AU	4.42	4.34	4.47	4.83	5.84	4.42	4.26	4.72	5.92	9.97
IOOF MIM Conservative Growth Fund ^	IOF0071AU	6.20	3.62	NAp	NAp	NAp	6.20	1.10	NAp	NAp	NAp
IOOF MIM Balanced Growth Fund ^	AMG0121AU	5.12	1.31	1.41	3.88	6.43	5.12	-2.36	1.63	11.63	17.29
IOOF MIM Hi Growth Fund ^	AMG0122AU	4.45	-2.25	-4.09	0.07	NAp	4.45	-8.52	-7.68	13.68	NAp
INVESTOR CHOICE											
CASH											
IOOF MIM Australian Liquids Fund ^	AMG0123AU	4.47	4.36	4.77	4.95	5.19	4.47	4.25	5.59	5.50	6.16
IOOF/Perennial Wholesale Cash and Short Term Securities Trust	IOF0047AU	4.73	4.65	4.97	5.00	5.06	4.73	4.58	5.59	5.10	5.30
Macquarie Master Cash "Plus" Fund	MAQ0060AU	4.43	4.18	4.66	4.73	4.75	4.43	3.93	5.61	4.94	4.85
AUSTRALIAN FIXED INTEREST/MORTGAGE											
IOOF/Perennial Wholesale Fixed Interest Trust	IOF0046AU	7.01	6.17	7.46	7.09	6.81	7.01	5.34	10.08	5.97	5.70
Colonial First State Wholesale Australian Bond Fund Challenger High Yield Fund - IDPS Class #	FSF0027AU HOW0141AU	6.58 NAp	5.83 NAp	7.23 NAp	6.90 NAp	6.26 NAp	6.58 NAp	5.09 NAp	10.07 NAp	5.93 NAp	3.74 NAp
Challenger Howard Wholesale Mortgage Trust	HOW0005AU	5.74	5.73	NAp	NAp	NAp	5.74	5.72	NAp	NAp	NAp
Citigroup Bond Trust	SSB0122AU	6.82	6.06	7.44	7.09	NAp	6.82	5.31	10.26	6.03	NAp
Macquarie Master Fixed Interest Fund	MAQ0061AU	6.10	5.11	6.66	6.21	5.85	6.10	4.12	9.84	4.86	4.41
INTERNATIONAL FIXED INTEREST											
IOOF MIM Diversified Fixed Interest Fund ^	AMG0124AU	7.94	7.33	8.21	7.52	7.12	7.94	6.72	10.00	5.48	5.53
AMP International Bond Fund - Class A	AMP0254AU	6.60	6.89	7.94	7.06	6.75	6.60	7.19	10.06	4.46	5.54
CAPITAL STABLE											
IOOF/Perennial Wholesale Capital Stable Trust	I0F0100AU	7.05	4.03	5.23	5.78	NAp	7.05	1.10	7.68	7.46	NAp
Barclays Managed Investments Funds - Diversified Stable Fund	BAR0811AU	6.51	4.43	4.98	5.78	6.34	6.51	2.38	6.08	8.22	8.62
Bendigo Conservative Wholesale Fund ^	STL0012AU	7.73	NAp	NAp	NAp	NAp	7.73	NAp	NAp	NAp	NAp
BT Wholesale Conservative Outlook Fund	BTA0805AU	7.08	3.92	3.70	4.37	5.40	7.08	0.85	3.25	6.41	9.62
Colonial First State Wholesale Conservative Fund	FSF0033AU	4.16	3.13	5.17	6.21	7.24	4.16	2.10	9.38	9.38	11.47
Merrill Lynch Wholesale Managed Income Fund	PWA0821AU	4.83	2.70	3.84	4.40	5.05	4.83	0.62	6.15	6.11	7.69
BALANCED/MANAGED GROWTH											
IOOF/Perennial Wholesale Balanced Trust	IOF0104AU	6.05	-0.22	1.90	4.00	NAp	6.05	-6.12	6.28	10.56	NAp
AMP Diversified Growth Fund - Class A	AMP0250AU	2.52	-2.05	-1.77	2.07	4.08	2.52	-6.42	-1.19	14.52	12.48
Barclays Managed Investment Fund - Diversified Growth Fund	BAR0813AU	7.74	2.21	2.13	4.97	7.00	7.74	-3.02	1.96	13.98	15.52
Bendigo Balanced Wholesale Fund ^ Bendigo Future Growth Wholesale Fund ^	STL0013AU STL0014AU	7.35 7.51	NAp NAp	NAp NAp	NAp NAp	NAp NAp	7.35 7.51	NAp NAp	NAp NAp	NAp NAp	NAp NAp
BT Wholesale Balanced Returns Fund	BTA0806AU	5.18	-0.95	-2.37	1.20	3.71	5.18	-6.72	-5.15	12.72	14.38
Citigroup Diversified Trust	JPM0008AU	6.68	3.43	3.23	5.11	6.39	6.68	0.28	2.84	10.94	11.65
Citigroup Tactical Allocation Trust	SSB0130AU	8.79	7.31	6.73	6.71	NAp	8.79	5.85	5.59	6.66	NAp
Colonial First State Wholesale Balanced Fund	FSF0040AU	4.16	2.44	4.63	6.85	9.05	4.16	0.76	9.16	13.80	18.29
Colonial First State Wholesale Diversified Fund	FSF0008AU	1.48	-1.13	-0.92	3.35	6.19	1.48	-3.67	-0.51	17.29	18.37
Credit Suisse Asset Management Capital Growth Fund	CRS0002AU	4.75	-1.95	-1.66	2.64	5.57	4.75	-8.22	-1.08	16.72	18.15
HSBC Balanced Wholesale Fund ING Wholesale Balanced Trust	HBC0025AU AJF0802AU	4.09 3.44	-1.04 0.06	-1.02 0.80	2.48	NAp 5.08	4.09 3.44	-5.92 -3.21	-0.98 2.31	13.72 10.06	NAp 13.65
Merrill Lynch Wholesale Balanced Fund	PWA0822AU	4.13	-2.35	-1.89	1.37	3.33	4.13	-8.42	-0.96	11.81	11.58
MLC Investment Trust - Balanced Fund	MLC0260AU	6.52	0.73	0.43	3.67	6.06	6.52	-4.75	-0.16	14.04	16.14
Perpetual's Wholesale Balanced Growth Fund	PER0063AU	4.74	1.24	0.90	4.64	7.25	4.74	-2.14	0.21	16.71	18.39
Sagitta Rothschild Balanced Wholesale Trust	RFA0815AU	5.32	-0.82	-0.83	2.68	4.84	5.32	-6.61	-0.84	13.96	13.98
UBS Balanced Investment Fund	SBC0815AU	5.68	3.22	5.24	6.99	8.14	5.68	0.81	9.40	12.42	12.85
Zurich Investment Series - Managed Growth Fund	ZUR0059AU	3.62	-1.12	0.63	3.87	5.50	3.62	-5.64	4.23	14.21	12.28
MANAGED PROPERTY											
IOOF/Perennial Wholesale Property Trust	IOF0044AU	9.78	9.46	11.55	10.15	10.25	9.78	9.15	15.84	6.07	10.65
Citigroup Property Securities Trust	SSB0128AU	11.63	10.53	13.02	12.12	NAp	11.63	9.44	18.16	9.47	NAp
Colonial First State Wholesale Property Securities Fund	FSF0004AU	11.85	10.80	12.63	11.62	11.28	11.85	9.76	16.38	8.65	9.90
HSBC Property Securities Wholesale Fund HSBC Strategic Property Wholesale Fund	HBC0008AU	11.85	10.57 9.33	12.73 10.84	11.65 10.23	9.93 10.20	11.85 8.12	9.31 10.55	17.17 13.91	8.46 8.42	3.32
JB Were Property Securities Wholesale Fund	JBW0108AU	8.12 12.42	12.16	13.61	NAp	NAp	12.42	11.90	16.57	NAp	NAp
Macquarie Master Property Securities Fund	MAQ0063AU	10.77	10.29	12.31	11.44	11.16	10.77	9.82	16.45	8.86	10.04
MLC Investment Trust - Property Securities Fund	MLC0263AU	11.18	10.41	12.22	10.96	10.53	11.18	9.64	15.94	7.26	8.84
Sagitta Rothschild Property Wholesale Trust	RFA0817AU	12.08	9.63	11.44	11.05	11.21	12.08	7.23	15.14	9.90	11.87
Zurich Investment Series - Property Securities Fund	ZUR0064AU	13.18	11.68	13.61	NAv	NAv	13.18	10.20	17.57	NAv	NAv

# INVESTMENT OPTIONS AVAILABLE

		CO	MPOUND Endin(	RETURN 31 AUGL	FOR PER JST 2003	(OD	,	ANNUAL I Endin	RETURN F G 31 AUG		)D
INVESTMENT OPTION	APIR CODE	1 Year % p.a	2 Year % p.a	3 Year % p.a	4 Year % p.a	5 Year % p.a	2003 %	2002 %	2001 %	2000 %	1999 %
MANAGED AUSTRALIAN EQUITY											
IOOF MIM Australian Equities Fund ^	AMG0125AU	7.06	3.55	5.02	7.29	10.61	7.06	0.15	8.01	14.40	24.99
IOOF MIM Boutique Australian Equities Fund ^	AMG0131AU	8.22	3.26	4.49	7.98	NAp	8.22	-1.47	6.99	19.17	NAp
IOOF/Perennial Wholesale Australian Equities Trust	I0F0048AU	7.83	-0.72	0.90	3.89	8.02	7.83	-8.60	4.22	13.43	26.23
IOOF/Perennial Wholesale Value Shares Trust	I0F0206AU	10.71	11.11	NAp	NAp	NAp	10.71	11.50	NAp	NAp	NAp
Advance Imputation Fund - Wholesale Units	ADV0046AU	4.41	3.15	6.98	9.01	11.27	4.41	1.91	15.07	15.35	20.79
AMP Equity Fund - Class A	AMP0370AU	4.90	-1.41	1.72	NAp	NAp	4.90	-7.34	8.27	NAp	NAp
AXA Wholesale Australian Equity - Industrial Fund	NML0143AU	5.20	-0.31	1.49	5.48	NAp	5.20	-5.53	5.19	18.42	NAp
Challenger Smaller Companies Fund - IDPS Class#	H0W0016AU	NAp	NAp	NAp	NAp	NAp	NAp	NAp	NAp	NAp	NAp
Colonial First State Wholesale Australian Share Fund	FSF0002AU	6.09	-0.40	1.17	4.97	9.95	6.09	-6.48	4.38	17.27	32.33
Colonial First State Wholesale Geared Share Fund	FSF0043AU	-1.66	-6.90	0.56	7.04	16.56	-1.66	-11.87	17.34	29.08	63.90
Colonial First State Wholesale Imputation Fund	FSF0003AU	3.75	0.03	2.94	7.42	12.28	3.75	-3.56	9.02	22.06	34.03
Deutsche Australian Equities Alpha Fund	MGL0114AU	6.02	-0.40	1.40	7.27	NAp	6.02	-6.42	5.08	27.03	NAp
HSBC Active Australian Equity Wholesale Fund	HBC0113AU	5.39	1.26	NAp	NAp	NAp	5.39	-2.72	NAp	NAp	NAp
HSBC Australian Small Companies Wholesale Fund	HBC0006AU	15.65	1.84	4.81	8.78	13.18	15.65	-10.32	11.01	21.60	32.64
HSBC Imputation Wholesale Fund	HBC0011AU	7.55	2.76	3.39	6.01	9.47	7.55	-1.81	4.65	14.28	24.50
ING Wholesale Australian Share Trust	AJF0804AU	5.58	1.01	3.79	6.23	10.41	5.58	-3.35	9.58	13.90	28.85
Investors Mutual Future Leaders Fund	IML0003AU	16.05	NAp	NAp	NAp	NAp	16.05	NAp	NAp	NAp	NAp
JB Were Australian Equities Wholesale Fund	JBW0009AU	4.67	0.57	3.15	6.93	10.86	4.67	-3.37	8.50	19.12	28.09
Merrill Lynch Wholesale Imputation Fund	PWA0823AU	5.23	-2.52	0.73	3.62	7.42	5.23	-9.70	7.56	12.80	24.08
MLC Investment Trust - IncomeBuilder	MLC0264AU	3.14	1.39	3.41	6.16	9.00	3.14	-0.34	7.58	14.85	21.16
Perpetual's Wholesale Industrial Share Fund	PER0046AU	8.78	9.27	9.89	10.68	13.00	8.78	9.75	11.16	13.07	22.76
Sandhurst IML Industrial Share Fund	STL0101AU	7.71	13.52	NAp	NAp	NAp	7.71	19.64	NAp	NAp	NAp
UBS Australian Share Fund	SBC0817AU	6.91	3.13	5.47	9.33	12.43	6.91	-0.53	10.32	21.80	25.71
Zurich Investment Series - Australian Share Fund	ZUR0060AU	6.25	0.58	3.59	6.28	9.36	6.25	-4.78	9.87	14.78	22.60
MANAGED AUSTRALIAN EQUITY INDEXED											
Vanguard Australian Share Index Fund	VAN0002AU	6.87	2.69	2.65	5.75	9.01	6.87	-1.33	2.57	15.62	23.11
MANAGED INTERNATIONAL EQUITY											
IOOF MIM Ethical & Socially Responsible Fund ^	AMG0166AU	3.59	-2.06	NAp	NAp	NAp	3.59	-7.39	NAp	NAp	NAp
IOOF MIM International Equities Fund ^	AMG0126AU	-4.83	-12.57	-15.77	-8.72	-4.86	-4.83	-19.68	-21.81	16.16	12.28
IOOF/Perennial Wholesale International Equity Trust	I0F0045AU	-4.99	-14.27	-9.20	-3.49	0.80	-4.99	-22.65	1.86	15.88	19.96
Advance International Sharemarket Fund - Wholesale Units	ADV0047AU	-11.17	-12.81	-6.28	-1.45	0.24	-11.17	-14.42	8.28	14.60	7.30
AXA Wholesale Global Equity - Growth Fund	NML0318AU	-7.88	-15.94	NAp	NAp	NAp	-7.88	-23.28	NAp	NAp	NAp
AXA Wholesale Global Equity - Value Fund	NML0348AU	-0.40	NAp	NAp	NAp	NAp	-0.40	NAp	NAp	NAp	NAp
Credit Suisse Asset Management International Share Fund	CRS0005AU	3.84	-10.12	-12.13	-2.22	4.33	3.84	-22.21	-16.01	34.74	35.22
Fidelity Perpetual Wholesale International Fund	PER0050AU	-6.53	-16.18	-18.19	-8.50	-3.60	-6.53	-24.84	-22.06	27.99	18.79
HSBC International Equity Wholesale Fund	HBC0012AU	-2.77	-12.71	-15.29	-6.13	-2.35	-2.77	-21.63	-20.22	27.70	14.36
INVESCO Wholesale International Share Fund	GTU0008AU	10.06	-8.85	-18.23	-6.74	-3.70	10.06	-24.51	-34.21	38.40	9.47
JB Were Global Small Companies Wholesale Fund	JBW0103AU	9.91	-1.63	-5.84	NAp	NAp	9.91	-11.96	-13.73	NAp	NAp
JB Were International Wholesale Fund	JBW0014AU	-4.46	-12.99	-14.88	-5.34	-2.84	-4.46	-20.76	-18.54	30.20	7.81
MLC Platinum Global Fund	MLC0317AU	13.11	5.99	2.44	NAp	NAp	13.11	-0.69	-4.30	NAp	NAp
Platinum International Fund	PLA0002AU	11.12	9.44	11.45	19.21	18.42	11.12	7.79	15.57	45.91	15.31
Zurich Investment Series - International Shares Fund	ZUR0061AU	-5.51	-13.19	-12.87	-3.79	-1.17	-5.51	-20.25	-12.22	29.55	10.04
MANAGED INTERNATIONAL EQUITY INDEXE	D										
Vanguard International Shares Index Fund	VAN0003AU	-5.61	-13.68	-15.25	-6.52	-1.76	-5.61	-21.07	-18.30	25.46	19.84

Performance returns have been sourced from Morningstar Research Pty. Ltd. ABN 83 062 096 342 in accordance with Morningstar's standard disclaimer. A copy of this disclaimer is available from the Trustee/Service Operator on request. All fund performance quoted is net of fund manager fees and gross of Financial Partnership Portfolio Service fees. For Financial Partnership Portfolio Service Personal Superannuation and Allocated Pension the performance data is also gross of applicable superannuation tax.



 $\#As\ these\ are\ new\ funds,\ no\ previous\ performance\ information\ is\ available.$ 

Please note: Performance information is current as at the date indicated. For more recent information please contact your financial adviser. Past performance is not a reliable indicator of future performance.

 $<sup>^{\</sup>wedge} Data \ supplied \ by \ the \ fund \ manager \quad NAv = Not \ Available \quad NAp = Not \ Applicable$ 

# MANAGEMENT EXPENSE RATIOS

INVESTMENT OPTION	APIR CODE	MER as at 30 June 2003
		(% p.a.)*
EASY CHOICE		
IOOF MIM Capital Enhanced Fund	IOF0070AU	0.51
IOOF MIM Conservative Growth Fund	AMG0120AU	0.67
IOOF MIM Balanced Fund	AMG0121AU	0.93
IOOF MIM Hi Growth Fund	AMG0122AU	0.71
INVESTOR CHOICE CASH		
IOOF MIM Australian Liquids Fund	AMG0123AU	0.35
IOOF/Perennial Wholesale Cash and Short	IOF0047AU	0.55
Term Securities Trust		
Macquarie Master Cash "Plus" Fund	MAQ0060AU	0.62
AUSTRALIAN FIXED INTEREST/MOR	TGAGE	
IOOF/Perennial Wholesale Fixed Interest Trust	IOF0046AU	0.47
Challenger High Yield Fund - IDPS Class	HOW0141AU	0.80
Challenger Howard Wholesale Mortgage Trust	H0W0005AU	0.90
Citigroup Bond Trust	SSB0122AU	0.40
Colonial First State Wholesale Australian Bond Fund	FSF0027AU	0.45
Macquarie Master Fixed Interest Fund	MAQ0061AU	0.62
INTERNATIONAL FIXED INTEREST		
IOOF MIM Diversified Fixed Interest Fund	AMG0124AU	0.49
AMP International Bond Fund - Class A	AMP0254AU	0.77
CAPITAL STABLE		
IOOF/Perennial Wholesale Capital Stable Trust	IOF0100AU	0.72
Barclays Managed Investments Funds - Diversified Stable Fund	BAR0811AU	0.69
Bendigo Conservative Wholesale Fund	STL0012AU	0.95
BT Wholesale Conservative Outlook Fund	BTA0805AU	0.87
Colonial First State Wholesale Conservative Fund	FSF0033AU	0.75
Merrill Lynch Wholesale Managed Income Fund	PWA0821AU	0.78
BALANCED/MANAGED GROWTH		
IOOF/Perennial Wholesale Balanced Trust	IOF0104AU	0.82
AMP Diversified Growth Fund - Class A	AMP0250AU	0.95
Barclays Managed Investment Fund -	BAR0813AU	0.79
Diversified Growth Fund Bendigo Balanced Wholesale Fund	STL0013AU	0.95
Bendigo Future Growth Wholesale Fund	STL0013AU STL0014AU	0.95
BT Wholesale Balanced Returns Fund	BTA0806AU	0.89
Citigroup Diversified Trust	JPM0008AU	0.69
Citigroup Tactical Allocation Trust	SSB0130AU	0.64
Colonial First State Wholesale Balanced Fund	FSF0040AU	0.85
Colonial First State Wholesale Diversified Fund	FSF0008AU	0.95
Credit Suisse Asset Management Capital Growth Fund	CRS0002AU	0.70
HSBC Balanced Wholesale Fund	HBC0025AU	0.98
ING Wholesale Balanced Trust	AJF0802AU	0.90
Merrill Lynch Wholesale Balanced Fund	PWA0822AU	0.80
MLC Investment Trust - Balanced Fund	MLC0260AU	0.99^
Perpetual's Wholesale Balanced Growth Fund	PER0063AU	0.97
Sagitta Rothschild Balanced Wholesale Trust	RFA0815AU	1.09
UBS Balanced Investment Fund	SBC0815AU	0.70
Zurich Investment Series - Managed Growth Fund	ZUR0059AU	0.77
MANAGED PROPERTY		
	IOFOOATALI	0.00
IOOF/Perennial Wholesale Property Trust Citigroup Property Securities Trust	IOF0044AU SSF0128AU	0.82 0.71
Colonial First State Wholesale		
Property Securities Fund	FSF0004AU	0.81
HSBC Property Securities Wholesale Fund	HBC0008AU	0.86
HSBC Strategic Property Wholesale Fund	HBC0013AU	0.87
JB Were Property Securities Wholesale Fund	JBW0108AU	0.77
Macquarie Master Property Securities Fund	MAQ0063AU	0.72
MLC Investment Trust - Property Securities Fund	MLC0263AU	0.87^

		MED on
INVESTMENT OPTION	APIR CODE	MER as at 30 June 2003 (% p.a.)*
MANAGED PROPERTY CONT.		
Sagitta Rothschild Property Wholesale Trust	RFA0817AU	0.81
Zurich Investment Series - Property Securities Fund	ZUR0064AU	0.79
MANAGED AUSTRALIAN EQUITY	_	
IOOF MIM Australian Equities Fund	AMG0125AU	0.69
IOOF MIM Boutique Australian Equities Fund	AMG0131AU	0.71
IOOF/Perennial Wholesale Australian Equities Trust	IOF0048AU	0.82
IOOF/Perennial Wholesale Value Shares Trust Advance Imputation Fund - Wholesale Units	IOF0206AU ADV0046AU	0.82 0.92
AMP Equity Fund - Class A	AMP0370AU	0.92
AXA Wholesale Australian Equity - Industrials Fund		0.85
Challenger Smaller Companies Fund - IDPS Class	HOW0016AU	0.95
Colonial First State Wholesale Australian Share Fund	FSF0002AU	0.96
Colonial First State Wholesale Geared Share Fund	FSF0043AU	1.10
Colonial First State Wholesale Imputation Fund	FSF0003AU	0.96
Deutsche Australian Equities Alpha Fund	MGL0114AU	0.80 1.00
HSBC Active Australian Equity Wholesale Fund HSBC Australian Small Companies	HBC0113AU	1.00
Wholesale Fund	HBC0006AU	1.04
HSBC Imputation Wholesale Fund	HBC0011AU	0.90
ING Wholesale Australian Share Trust Investors Mutual Future Leaders Fund	AJF0804AU IML0003AU	0.90 0.95 <sup>†</sup>
JB Were Australian Equities Wholesale Fund	JBW0009AU	0.95
Merrill Lynch Wholesale Imputation Fund	PWA0823AU	0.77
MLC Investment Trust - Income Builder	MLC0264AU	0.97^
Perpetual's Wholesale Industrial Share Fund	PER0046AU	0.92
Sandhurst IML Industrial Share Fund UBS Australian Share Fund	STL0101AU SBC0817AU	0.95 0.80
Zurich Investment Series - Australian Share Fund	ZUR0060AU	0.77
MANAGED AUSTRALIAN EQUITY IN	DEXED	
Vanguard Australian Share Index Fund	VAN0002AU	0.34
MANAGED INTERNATIONAL EQUITY		
IOOF MIM Ethical & Socially Responsible Fund	AMG0166AU	1.38
IOOF MIM International Equities Fund	AMG0126AU	0.72
IOOF/Perennial Wholesale International Equity Trust	I0F0045AU	1.23
Advance International Sharemarket Fund - Wholesale Units	ADV0047AU	1.18
AXA Wholesale Global Equity - Growth Fund	NML0318AU	1.04
AXA Wholesale Global Equity - Value Fund	NML0348AU	1.01
Credit Suisse Asset Management International Share Fund	CRS0005AU	0.97
Fidelity Perpetual Wholesale International Fund	PER0050AU	1.23
HSBC International Equity Wholesale Fund	HBC0012AU	1.19
INVESCO Wholesale International Share Fund  JB Were Global Small Companies Wholesale Fund	JBW0103AU	1.08 1.43
JB Were International Wholesale Fund	JBW0103AU JBW0014AU	1.43
MLC Platinum Global Fund	MLC0317AU	1.53^
Platinum International Fund	PLA0002AU	1.54
Zurich Investment Series - International Shares Fund	ZUR0061AU	0.88
MANAGED INTERNATIONAL EQUITY	INDEXED	
Vanguard International Shares Index Fund	VAN0003AU	0.36
* MERs have been sourced directly from the fund 2003, unless otherwise indicated.  ^ Data as at 31 May 2003  † This figure excludes GST and performance fee. Please note: MER information is current as at the For more recent information please contact your charges are not a guide to future charges.	date indicated.	

This page has been left blank intentionally.

# Financial Partnership Portfolio Service - Investment Authority

## **Easy Choice and Investor Choice**

0R

Please note: It is a condition of joining the Plan/Service that you nominate an investment strategy. Where the applicant/investor(s) fails to clearly advise the Trustee/Service operator of the investment options required on entry, the applicant/investor(s) contributions/deposits will be held in the Cash Holding Account until the applicant/investor(s) notifies the Trustee/Service operator of their investment strategy. Please use CAPITAL letters and ✓ boxes where provided. I am investing in: Financial Partnership Portfolio Service Personal Superannuation Financial Partnership Portfolio Service Allocated Pension Financial Partnership Portfolio Service Investments STEP 1: Personal Details STATUS OF APPLICANT/INVESTOR: New Investor Existing Investor - Account Number TYPE OF INVESTOR: (For Financial Partnership Investments only) Individual Investor Joint Investors Deceased Estate Corporate Investor DIY Superannuation Fund Individual Trust Club/Unincorporated Body APPLICANT/INVESTOR 1 (All notices and correspondence will be forwarded to the address of Applicant/Investor 1) Title (Dr/Mr/Mrs/Ms/Miss) Surname Given Name(s) Company or Trustee name\* ABN or ARBN Date of Birth Email INVESTOR 2\* Title (Dr/Mr/Mrs/Ms/Miss) Surname Given Name(s) Date of Birth Email \* For Financial Partnership Investments only. STEP 2: Type of Investment Instructions This is a: New Application - Please complete Step 3. Additional Contribution/Deposit - Please read Step 3 and complete Step 4. Change of Investment Strategy/Switch Instruction (Please complete one of the three options below) Re-balance of existing Investment Strategy. Complete your new investment instructions on the table in Step 4. If you are an existing investor, you do not need to re-specify your minimum holding in your Cash Holding Account. 0R Partial Switch instruction - Please complete Step 5.

Change of Standing Instruction - Complete your new Standing Instruction on the table in Step 4.

## **Investment Instructions** CASH HOLDING ACCOUNT (Compulsory for New Applicants) Standard minimum holding Please note: The minimum holding in your Cash Holding Account must be the higher of: - 2% of total account/portfolio value for Standard Entry Fee option, and 3% of total account/portfolio value for Deferred Entry Fee option. plus any payment obligations. For more information please refer to the section entitled 'Account Features' in the current: - Financial Partnership Portfolio Service Personal Superannuation Product Disclosure Statement; - Financial Partnership Portfolio Service Allocated Pension Product Disclosure Statement; - Financial Partnership Portfolio Service Investments Offer Document. 0R Nomination of higher minimum holding If you wish to nominate a higher minimum holding, please indicate this amount (\$ or %): Please note: We recommend you speak to your financial adviser prior to completing this section. If no allocation is made to the Cash Holding Account on initial application, then proportionate amounts will be taken from each managed fund investment option selected to satisfy the minimum Cash Holding Account requirements. INITIAL OR ADDITIONAL CONTRIBUTION/DEPOSIT Indicate the percentage allocation (%) for your initial or additional contribution/rollover/deposit against your selected managed fund options on the table in Step 4. Please note: The total percentage allocation must equal 100% not including the minimum Cash Holding Account requirements. DOLLAR COST AVERAGING (DCA) Indicate the total DCA amount against the investment option(s) you have chosen on the table in Step 4. Your DCA will take effect monthly. Indicate the number of instalments you wish to make. No. of instalments Instalments are processed at the 5th or 20th of every month (or nearest business day). Please indicate on which of these dates you would like your request processed: First instalment to commence on: 5th of month ٥R 20th of month

#### STANDING INSTRUCTIONS

Please note: The minimum monthly investment for DCA is \$1,000.

#### Investments

Indicate in the Standing Instruction 'Investments' column in Step 4 which investment option(s) you wish your excess cash to be deposited into.

#### Redemptions

Indicate in the Standing Instruction 'Redemptions' column in Step 4 which investment option(s) you wish to redeem to top-up your Cash Holding Account.

Please note: Standing Instruction proportions must be expressed as a percentage and the total must add to 100%, otherwise the Standing Instruction will be invalid.

Please note: The total percentage allocation must equal 100% not including the minimum Cash Holding Account requirements.

Please note: The percentage allocation must be in whole figures.

ASSN0		APIR Code	Initial or Additional Contribution/Deposit OR	Total Dollar Cost Averaging Amount	Standing Ins	truction
			Change of Existing Investment Strategy		Investments	Redemptions
EASY (	CHOICE					
UU1023	IOOF MIM Capital Enhanced Fund	IOF0070AU	%	\$	%	%
UU1024	IOOF MIM Conservative Growth Fund	IOF0071AU	%	\$	%	9
UU1015	IOOF MIM Balanced Growth Fund	AMG0121AU	%	\$	%	9
	IOOF MIM Hi Growth Fund	AMG0122AU	%	\$	%	0
	TOR CHOICE					
CASH						
UU1018	IOOF MIM Australian Liquids Fund	AMG0123AU	%	\$	%	9
UU0100	IOOF/Perennial Wholesale Cash & Short Term Securities Trust	IOF0047AU	%	\$	%	9
UU0121	Macquarie Master Cash 'Plus' Fund	MAQ0060AU	%	\$	%	9
AUSTR	ALIAN FIXED INTEREST/MORTGAGE					
UU0099	IOOF/Perennial Wholesale Fixed Interest Trust	IOF0046AU	%	\$	%	9
	Challenger High Yield Fund - IDPS Class	H0W0141AU	%	\$	%	9
	Challenger Howard Wholesale Mortgage Trust	HOW0005AU	%	\$	%	· ·
UU0176	Citigroup Bond Trust  Colonial First State Wholesale Australian Bond Fund	SSB0122AU FSF0027AU	%	\$	%	c,
UU0122		MAQ0061AU	%	\$	%	
	·		76	т	70	
	NATIONAL FIXED INTEREST  100F MIM Diversified Fixed Interest Fund	AMG0124AU	%	\$	%	9,
	AMP International Bond Fund – Class A	AMP0254AU	%	\$	%	· ·
	AL STABLE	, NINT UZJAMU	/6	Ψ	/0	
UU0107		IOF0100AU	%	\$	%	C
UU0014	Barclays Managed Investment Funds – Diversified Stable Fund	BAR0811AU	%	\$	%	
UU0182	Bendigo Conservative Wholesale Fund	STL0012AU	%	\$	%	c c
	BT Wholesale Conservative Outlook Fund	BTA0805AU	%	\$	%	· ·
UU0047	Colonial First State Wholesale Conservative Fund	FSF0033AU	%	\$	%	(
UU0166	Merrill Lynch Wholesale Managed Income Fund	PWA0821AU	%	\$	%	Ç
BALAN	ICED/MANAGED GROWTH					
	IOOF/Perennial Wholesale Balanced Trust	IOF0104AU	%	\$	%	
UU0011	AMP Diversified Growth Fund – Class A	AMP0250AU	%	\$	%	Ç
UU0015	Barclays Managed Investment Funds – Diversified Growth Fund	BAR0813AU	%	\$	%	Ç
	Bendigo Balanced Wholesale Fund	STL0013AU	%	\$	%	9
	Bendigo Future Growth Wholesale Fund	STL0014AU	%	\$	%	9
	BT Wholesale Balanced Returns Fund Citigroup Diversified Trust	JPM0008AU	%	\$	%	· ·
	Citigroup Tactical Allocation Trust	SSB0130AU	%	\$	%	
	Colonial First State Wholesale Balanced Fund	FSF0040AU	%	\$	%	C
	Colonial First State Wholesale Diversified Fund	FSF0008AU	%	\$	%	Ç
	Credit Suisse Asset Management Capital Growth Fund	CRS0002AU	%	\$	%	C
	HSBC Balanced Wholesale Fund	HBC0025AU	%	\$	%	· ·
	ING Wholesale Balanced Trust	AJF0802AU	%	\$	%	9
	Merrill Lynch Wholesale Balanced Fund  MLC Investment Trust – Balanced Fund	PWA0822AU MLC0260AU	% %	\$	%	C C
	Perpetual's Wholesale Balanced Growth Fund	PER0063AU	%	\$	%	
	Sagitta Rothschild Balanced Wholesale Trust	RFA0815AU	%	\$	%	C
	UBS Balanced Investment Fund	SBC0815AU	%	\$	%	Ç
UU0193 GROW1	Zurich Investment Series – Managed Growth Fund	ZUR0059AU	%	\$	%	c
	GED PROPERTY					
	IOOF/Perennial Wholesale Property Trust	I0F0044AU	%	\$	%	C
	Citigroup Property Securities Trust	SSB0128AU	%	\$	%	Ç
	Colonial First State Wholesale Property Securities Fund	FSF0004AU	%	\$	%	Ç
	HSBC Property Securities Wholesale Fund	HBC0008AU	%	\$	%	•
	HSBC Strategic Property Wholesale Fund  JB Were Property Securities Wholesale Fund	HBC0013AU	%	\$	%	
	LIB Were Property Securities Wholesale Fund	JBW0108AU	%	>	%	

#### **STEP 4:** Investment Instructions Table continued

Please note: The total percentage allocation must equal 100% *not including* the minimum Cash Holding Account requirements. Please note: The percentage allocation must be in whole figures.

ASSNO	APIR Code	Initial or Additional Contribution/Deposit	Total Dollar Cost Averaging Amount	Standing In	struction
		OR Change of Existing Investment Strategy		Investments	Redemptions
GROWTH continued					
MANAGED PROPERTY					
UU0130 MLC Investment Trust – Property Securities Fund	MLC0263AU	%	\$	%	%
UU0173 Sagitta Rothschild Property Wholesale Trust	RFA0817AU	%	\$	%	%
UU0195   Zurich Investment Series – Property Securities Fund	ZUR0064AU	%	\$	%	%
MANAGED AUSTRALIAN EQUITY			1		
UU1017 IOOF MIM Australian Equities Fund	AMG0125AU	%	\$	%	%
UU1019 IOOF MIM Boutique Australian Equities Fund	AMG0131AU	%	\$	%	%
UU0101 I00F/Perennial Wholesale Australian Equities Trust		%	\$	%	%
UU0112 I00F/Perennial Wholesale Value Shares Trust UU0007 Advance Imputation Fund – Wholesale Units	ADV0046AU	<u>%</u>	\$	%	<u>%</u>
UU0012 AMP Equity Fund – Class A	AMP0370AU	%	\$	%	%
UU0148 AXA Wholesale Australian Equity – Industrials Fund		%	\$	%	%
UU1007 Challenger Smaller Companies Fund – IDPS Class	H0W0016AU	%	\$	%	%
UU0041 Colonial First State Wholesale Australian Share Fund	FSF0002AU	%	\$	%	%
UU0050 Colonial First State Wholesale Geared Share Fund	FSF0043AU	%	\$	%	%
UU0042 Colonial First State Wholesale Imputation Fund	FSF0003AU	%	\$	%	%
UU0128 Deutsche Australian Equity Alpha Fund	MGL0114AU	%	\$	%	%
UU0069 HSBC Active Australian Equity Wholesale Fund	HBC0113AU	%	\$	%	%
UU0059 HSBC Australian Small Companies Wholesale Fund	HBC0006AU	%	\$	%	%
UU0064 HSBC Imputation Wholesale Fund	HBC0011AU	%	\$	%	%
UU0010 ING Wholesale Australian Share Trust	AJF0804AU	%	\$	%	%
UU1002 Investors Mutual Future Leaders Fund	IML0003AU	%	\$	%	%
UU0117 JB Were Australian Equities Wholesale Fund	JBW0009AU	%	\$	%	%
UU0168 Merrill Lynch Wholesale Imputation Fund UU0131 MLC Investment Trust – Income Builder	PWA0823AU MLC0264AU	<u>%</u>	\$	%	%
UU0154 Perpetual's Wholesale Industrial Share Fund	PER0046AU	%	\$	%	%
UU0185 Sandhurst IML Industrial Share Fund	STL0101AU	%	\$	%	%
UU0175 UBS Australian Share Fund	SBC0817AU	%	\$	%	%
UU1008 Zurich Investment Series – Australian Share Fund	ZUR0060AU	%	\$	%	%
MANAGED AUSTRALIAN EQUITY INDEXED					
UU0189 Vanguard Australian Shares Index Fund	VAN0002AU	%	\$	%	%
MANAGED INTERNATIONAL EQUITY					
UU1021 IOOF MIM Ethical/Socially Responsible Fund	AMG0166AU	%	\$	%	%
UU1022 IOOF MIM International Equities Fund	AMG0126AU	%	\$	%	%
UU0098 I00F/Perennial Wholesale International Equities Trus	IOF0045AU	%	\$	%	%
UU0008 Advance International Sharemarket Fund –	ADV0047AU				0/
wholesale Units		<u>%</u>	\$	%	%
UU0149 AXA Wholesale Global Equity – Growth Fund UU1011 AXA Wholesale Global Equity – Value Fund	NML0318AU NML0348AU	<u>%</u>	\$	%	<u>%</u>
Cuadit Cuissa Assat Magazasasat International		/0	Φ	/0	/0
Shares Fund	CRS0005AU	%	\$	%	%
UU0156 Fidelity Perpetual Wholesale International Fund	PER0050AU	%	\$	%	%
UU0065 HSBC International Equity Wholesale Fund	HBC0012AU	%	\$	%	%
UU0053 INVESCO Wholesale International Share Fund	GTU0008AU	%	\$	%	%
UU0118 JB Were Global Small Companies Wholesale Fund	JBW0103AU	%	\$	%	%
UU1010 JB Were International Wholesale Fund	JBW0014AU	%	\$	%	%
UU0132 MLC Platinum Global Fund	MLC0317AU	%	\$	%	%
UU0159 Platinum International Fund UU0194 Zurich Investment Series – International Shares Fund	ZUR0061AU	%	\$	%	<u>%</u>
	ZURUUBIAU	%	\$	70	70
MANAGED INTERNATIONAL EQUITY INDEXED UU0190 Vanguard International Shares Index Fund	VAN0003AU	%	\$	%	%
-		70		, , ,	
Managed funds added since this form was printed		21	I &	2/ 1	21
		%	\$	%	%
		%	\$	%	%
		%	\$	%	%

STEP 5: Partia	Switch Instructions			
I/We wish to switch betw	veen investment options as indicated below:			
FROM Investment Optio				
Fund Name		APIR Code		% of Account Balance OR \$ Amount
I did ivanie		AT IX Code		OK \$ Amount
			Total*	
TO Investment Options				% of Account Balance
Fund Name		APIR Code		OR \$ Amount
		<b>T. 13</b>		
	e total amounts are equal or add up to 100%.	Total*		
Please note: Switch reques	t cannot be finalised until proceeds from all fund managers involve	d have been deposited into yo	our Cash Holding	g Account.
STEP 6: Advise	r Declaration and Details (Adviser to Complete)			
ADVISER DETAILS				
Dealer Group				
Adviser Name				
Adviser Number				
Telephone				
ADVISER REMUNERA	TION			
Additional contributions	deposits will retain the original fee structure unless instruct	ed otherwise.		
ADVISER DECLARATI				
In submitting this Invest		->		(0)
	advised the applicant/investor (whose details appear in Step in this Investment Authority;	1) concerning their investr	nent in the Pla	n/Service and transaction
	provided the applicant/investor with all necessary informatio	n concerning the Plan/Ser	vice including a	any risks associated with
underlying investment		alaanii daanii daanii daa	de a Callanda access	atatamanta famasah af
	provided the applicant/investor with copies of the current dis ent options (including any updated/replacement disclosure do			
a Regular Savings/Co	ntributions Plan).	ſ		
Adviser Signature				
X				
Date				
Adviser Comments:				Dealer Stamp

Adviser Services: 1800 659 634 Page 19

#### **STEP 7:** Applicant/Member/Investor Declaration

 $I/We\ request\ the\ Trustee/Service\ operator,\ IOOF\ Investment\ Management\ Limited\ (IIML)\ ABN\ 53\ 006\ 695\ 021,\ to\ process\ the\ transaction\ instructions\ specified\ in\ the\ Investment\ Authority.$ 

I/We confirm that I/we have received, read and understood the current Investment Strategies Booklet and the prospectus or Product Disclosure Statement of the underlying investment option(s) I/we have selected.

I/We declare that I/we have obtained financial advice from a licenced financial adviser concerning my/our investment option(s) within:

- Financial Partnership Portfolio Service Personal Superannuation; or
- Financial Partnership Portfolio Service Allocated Pension; or
- Financial Partnership Portfolio Service Investments.

I/We understand that my/our investment does not constitute an investment with IIML or any of its related	or associated entities.
Applicant/Member/Investor 1 Signature	Company Seal (if company) if required
×	
Date / / / / / / / / / / / / / / / / / / /	
Applicant/Member/Investor 2 Signature if applicable (for Financial Partnership Portfolio Service Investments only)	
×	
Date / / / /	
Financial Partnership Client Services: 1800 000 137	

# Financial Partnership Portfolio Service - Investment Authority

## **Direct Share Choice**

(AVAILABLE TO FINANCIAL PARTNERSHIP PORTFOLIO SERVICE PERSONAL SUPERANNUATION AND FINANCIAL PARTNERSHIP PORTFOLIO SERVICE ALLOCATED PENSION MEMBERS ONLY)

#### **ELIGIBILITY**

A minimum of \$5,000 must be transacted for each share parcel.

You may invest up to 80% of your account balance in direct shares and no more than 30% in any one company share.

#### **DIRECT SHARE FEES**

Please note that the following fees apply to direct share transactions:

Direct Share Transaction Fee: \$25.63 per buy and sell (i.e. per share transaction); and

Direct Share Brokerage Fee: 0.21% of the value of each share parcel bought and sold will be payable (subject to a minimum of \$38.44).

Please use	CAPITAL letters and ✓ boxes where provided.				
STEP 1	Personal Details				
Title (Dr/N	Ar/Mrs/Ms/Miss) Surname				
Given Nar	ne(s)				
Account N	o. (if known)				
Date of Bi	rth / / /				
0000					
STEP 2	Listed Australian Stocks				
ASSN0	ASX Stock Name Code	Buy Sell Number of		stment At 01 ount \$ Market	R At Maximum /Minimum
	Couc		Alli	Price (tick)	Price \$
E00001	AGL Australian Gas Light Company (The)				
E00003	AMC Amcor Limited				
E00004	AMP AMP Limited				
E00005	ANN Ansell Limited				
E00006	ANZ ANZ Banking Group Limited				
E00007	ASX Australian Stock Exchange Limited				
E01001	AWC Alumina Limited				
E00008	AXA AXA Asia Pacific Holdings Limited				
E00010	BHP BHP Billiton Limited				
E01002	BSL BHP Steel Limited				
E00011	BIL Brambles Industries Limited				
E00012	BLD Boral Limited				
E00014	BWA Bank of Western Australia Limited				
E00015	CBA Commonwealth Bank of Australia				
E00016	CCL Coca-Cola Amatil Limited				
E00019	CML Coles Myer Limited				
E00020	COH Cochlear Limited				

STEP 2	:	Listed Australian Stocks (continued)				i		i				i					i		i			
ASSN0	ASX	Stock Name	Buy	Sell		Nur	nber	of sl	nares	OF	₹	Inv	estm	ent			٩t	0R	At N	/laxir	num	
	Code		,										nount		Market Price (tick)			/Mini Pric		um		
F00023	CDII	Community and house I institute													Τ.	7 [	(titer					
E00021	CPU	Computershare Limited			F					$\exists$			╬		╬		=	Н	H			Ħ
E00022	CSL	CSL Limited		Н	F					=			#		╁	┧┟	=	H	H	H		$\exists$
E00023		CSR Limited		H						=						]	=		Н			=
E00025		Futuris Corporation Limited			F					=			#	<u> </u>	╬	]	=	Н	H		H	$\exists$
E00026		Foster's Group Limited								=		<u></u>  _	<u> </u>			J L 1 F	=		Н			$\exists$
E00027	F0A	Foodland Associated Limited								=		L				]	=		H			=
E00028	FXJ	Fairfax (John) Holdings Limited								=		<u> </u>	_ _				=	Ш	H			4
E00032	HVN	Harvey Norman Holdings Limited		Н	L					4		_  _			<u> </u>		_		Щ	Щ		긤
E00033	IAG	Insurance Australia Group Limited			L							_  _			<u> </u>		4	Ш	Щ	Щ		$\exists$
E00034	ILU	Iluka Resources Limited	Щ	Ц	Ļ	Ļ						_	<u> </u>	Ļ	Ļ		4	Ц	닏	Ц	Щ	
E00036	JHX	James Hardie Industries NV		Ц	L										<u> </u>			Щ	Щ	Ц		
E00037	LEI	Leighton Holdings Limited		Ц	L	Ļ					Щ		<u> </u>	<u> </u>	Ļ			Щ	Щ	Ц	Ш	
E00038	LHG	Lihir Gold Limited		Ш																		
E00039	LLC	Lend Lease Corporation Limited																	Ш			
E00040	LNN	Lion Nathan Limited																				
E01009	MAP	Macquarie Airports																				
E00041	MAY	Mayne Group Limited																				
E00042	MBL	Macquarie Bank Limited																				
E00044	MIG	Macquarie Infrastructure Group																				
E00045	MIM	M.I.M. Holdings Limited													Ī				$\overline{\square}$			
E00046		National Australia Bank Limited		П									Ť	Ť	Ť			П	П	$\Box$		ī
E00047		Newcrest Mining Limited	П	П		Ī								T	Ť	וֹ וֹ		П	П	$\Box$		ī
E00048		News Corporation Limited (The)	П	П		Ī							T	Ť	Ť	ĺ		П	П	П		f
E00049		News Cornoration Limited (The)		П									╬	╬	╬			H	H	П		Ħ
		(pref, Fully Paid)		Н	F					=					╁			П	H			Ħ
E00050		Origin Energy Limited			F										╬			Н	H	H		Ħ
E00051	ORI	Orica Limited		H						=						]			Н			$\exists$
E01010	OST	Onesteel Limited		Н	F					=		<u> </u>			╬	]	=	Н	H		H	$\dashv$
E00052		Publishing & Broadcasting Limited		H						=		<u> </u>					=		H			_
E00053	PPT	Perpetual Trustees Australia Limited			F					$\exists$			<u> </u>		╬	]	=	Н	H		H	$\exists$
E00054	PPX	Paperlinx Limited		Н	L					=		<u> </u>			<u> </u>	]	_		H			$\exists$
E00055	PRK	Patrick Corporation Limited			L							<u> </u>	<u> </u>		<u> </u>	]		Н	H	Щ		
E00056	QAN	Qantas Airways Limited			L					=		<u> </u>			<u> </u>	]			Щ			$\exists$
E00057	QBE	QBE Insurance Group Limited		Н	L							<u> </u>	<u> </u>	<u> </u>	<u> </u>		4	$\square$	닏	님		
E01000	RIN	Rinker Group Limited		Ц								4	#	<u> </u>	<u> </u>		=		Ц	Ц		
E00058	RIO	Rio Tinto Limited		Ц	L						Щ	_  _	<u> </u>	<u> </u>	<u> </u>			Ц	Щ	Ц		
E00059	RMD	Resmed Inc		Ц	L							_  <u> </u>	<u> </u>	ļĻ	<u> </u>			Щ	Щ	Ц		
E00061	SGB	St George Bank Limited		Ц															$\sqsubseteq$	Щ		
E00063	SHL	Sonic Healthcare Limited																				
E00064	SRP	Southcorp Limited																				
E00065	ST0	Santos Limited																				
E00066	SUN	Suncorp-Metway Limited																				
				Page	22																	

STEP 2	:	Listed Australian Stocks (continued)													
ASSN0	ASX Code	Stock Name	Buy	Sell	Nu	mber of	shares	OR	nvestr Amoui	P	At Marke rice (ti	t	/M	Maximi inimur Price \$	n
E00067	TAB	TAB Limited													
E00068	ТАН	Tabcorp Holdings Limited													
E00069	TCL	Transurban Group													
E00070	TEL	Telecom Corporation of New Zealand Ltd													
E00071	TLS	Telstra Corporation Limited													
E00072	TOL	Toll Holdings Limited	Ш												
E01011	WAN	West Australian Newspapers Holdings Limited													
E00073	WBC	Westpac Banking Corporation													
E00074	WES	Wesfarmers Limited	Ц											<u></u>	
E00077	WMR	WMC Resources Limited	Ш												
E00078	WOW	Woolworths Limited	Ш												
E00079	WPL	Woodside Petroleum Limited	Ш												
E00080	WSF	Westfield Holdings Limited													
LISTED A	USTR	ALIAN PROPERTY TRUSTS		_					 	 					
E00017	CEP	Centro Properties Group	Ц											<u></u> .[	
E01003	СРА	Commonwealth Property Office Fund													
E00029	GAN	CFS Gandel Retail Trust	Ш												
E00031	GPT	General Property Trust	Ш												
E00035	IPG	Investa Property Group	Ш												
E00043	MGR	Mirvac Group	Ш												
E00062	SGP	Stockland Trust Group	Ш												
E00075	WFA	Westfield America Trust													
E00076	WFT	Westfield Trust													
INCOME	SECUI	RITIES		_											
IS0002	MBLHA	Macquarie Bank Income Securities	Ц												
IS0001	NABHA	NAB Income Securities												<u></u> .	
IS0003	PBLHA	PBL Income Securities	Ц											<u></u> .[	
IS0005	WOWHA	A Woolworths Income Securities	Ш											<u> </u>	

STEP 3: Adviser L	ecia	ıraı	101	n ar	Ia L	Jet	alis	(A	avis	ser	το	con	пріє	ete)																			
ADVISER DETAILS																																	
Dealer Group																																	
Adviser Name																																	
Adviser Number																																	
Telephone																																	
ADVISER REMUNERATION Additional contributions/rol		s/tra	ınsf	ers v	vill	reta	in th	e or	igin	ıal f	ee s	struc	ture	unl	ess	inst	truc	ted o	the	rwi	se.												
ADVISER DECLARATION In submitting this Investment	nt Au	thor	ity:	:																													
I confirm that I have adv specified in this Investme					ıt (v	/hos	e de	tails	арр	oear	in	Step	1)	cond	err	ning	the	ir in	vest	mer	nt ir	the	PI	an	and	d tr	ans	acti	on i	nstr	uct	ons	
• I confirm that I have pro			-	•	ınt v	vith	all r	nece	ssar	y in	ıforı	mati	on c	once	erni	ing <sup>-</sup>	the	Plan	inc	ludi	ing	any	risl	(S &	asso	ocia	ated	wit	h ur	ıder	yin	g	
<ul><li>investments; and</li><li>I confirm that I have pro</li></ul>	hahiv	the	วกเ	nlica	nt v	vith	coni	<b>6</b> 5 0	f th	۵ ۲۱	וראס	nt di	sclo	מעווס	do	cun	nent	for	aach	n of	the	ir ca	مماد	ted	Lin	VAS	tma	nt o	ntic	ne			
1 committee pro	viueu	uie	aμ	piica	IIIL V	VILII	copi	ES 0	i tii	e ci	irre	iit ui	SC10:	sure	uu	cuii	IEIIL	101	Eaci	1 01	uie	11 50	eiec	teu	1 1111	ves	une	111. 0	ptic	115.			
Advisor Ciamatum																																	
Adviser Signature											7																						
X																																	
Date			,			7 /					]																						
Date		JL	, ,		JL			][		J	J																						
																											Dea	ler S	Star	np			
Comments:																																	
Adviser Services: 1					_																												
STEP 4: Applicant	t/Me	mb	er	Dec	clar	ʻati	on																										
I request the Trustee, IOOF Investment Authority.	Inves	tme	nt I	Man	agei	men	t Lir	nite	(I) k	IML	_) A	BN:	53 0	106	69!	5 02	21 t	o pro	ces	s th	ie tr	ansa	acti	on	ins	tru	ctio	ns s	pec	ified	in	this	
I have received, read and ur	nderst	tood	the	e cur	ren <sup>-</sup>	t Inv	vestn	nent	Str	ate	gies	Воо	klet																				
<ul><li>I declare that I have obtaine</li><li>Financial Partnership Por</li></ul>												l adv	iser	con	cer	ning	g my	y inv	estn	nen	t op	tion	S W	ith	in;								
• Financial Partnership Por	tfolio	Sei	rvic	e Al	loca	ited	Pens	sion.																									
I understand that my investi	ment	doe	s no	ot co	nstı	tute	an ı	nves	stme	ent v	with	ı IIIV	IL 0	r an	y o	† its	s rel	ated	ora	asso	ocia	ted (	enti	tie	S.								
Applicant/Member Signatur	e																																
X																																	
Date			,			,																											
Date		الـ	_ /					JL	J L	الـ																							

Financial Partnership Client Services: 1800 000 137



#### Trustee/Service Operator

100F Investment Management Limited (IIML) (ABN 53 006 695 021) Registered Address: Level 29, 303 Collins Street, Melhourne Victoria

#### Sponsor/Promotor

Financial Partnership Pty Ltd

(ABN 24 100 668 282)

Pagistared Address: Suita 5, 24 Lakasida Driva, Rumwaad Fast Vista

#### Financial Partnership Client Services

Postal Address: GPO Box 264C Melbourne Victoria 3001

Telephone: 1800 000 137 Facsimile: (03) 8614 4490

Email: Financial Partnership@ioof.com.au

#### Web site

www.ioof.com.au



