



**OASIS FUND MANAGEMENT LIMITED (ACN 106 045 050)
Trustee of the Oasis Superannuation Master Trust (Fund)**

Minutes of the Annual Members' Meeting of the Fund for the financial year ending 30 June 2020 held online via Lumi video conferencing on Tuesday, 23 February 2021 at 5:00 pm (Melbourne time).

Presenters:

Mr Lindsay Smartt	Chair of Oasis Fund Management Limited Board, Independent Non-Executive Director
Mr Renato Mota	Chief Executive Officer, IOOF
Mr Mark Oliver	Chief Distribution Officer, IOOF
Mr Dan Farmer	Chief Investment Officer, IOOF

Present:

Mr Lindsay Smartt, Ms Carolyn Colley, Mr Alan Chonowitz, Ms Jane Harvey, Mr Andrew Bloore, Mr Renato Mota, Mr Mark Oliver, Mr Dan Farmer, Mr Frank Lombardo, Ms Thi Kieu Hanh Tran, Ms Varni Thivianathan, Mr Manish Utreja, Ms Lorna Stewart, Mr Brett Marshall, Mr Matt Olsen, Mr Bill Sapcas, Mr Cable Rickard, Ms Lisa Chehab, Mr Zoran Trajcevski, Mr Mark Horton Andrews and Mr Andrew Reeves (KPMG).

Important Information:

The presentation, question and answer session, and meeting minutes may contain general advice that does not take into account a member's objectives, financial situation or needs. Before acting on any general advice, the member should consider whether it is appropriate to his or her individual circumstances. Before making any investment decision the member should obtain and read the Fund's product disclosure statement which is available at <https://oasisasset.com.au/trustee-information/> or by calling 1800 892 353. Past performance is not an indicator of future performance.

These minutes include a summary of the key aspects of presentations, questions and answers during the meeting.

Opening address: The Chair acknowledged the traditional custodians of the land and paid respects to their Elders past and present, and to all Aboriginal and Torres Strait Islander peoples attending the meeting.

The Chair:

- welcomed members to the first Annual Members' Meeting of the Fund.
- introduced himself, noted he had been appointed as Chair of the Board last month and thanked the previous chair, Ms Victoria Weekes, for her expertise and excellence in leading the Board over the last 9 years.
- noted that early last year, Oasis Fund Management Limited became part of IOOF, a large specialist wealth management group, and in the 12 months since the Fund had operated as part of IOOF, the change had been seamless for members, including some early benefits.

- provided an overview of the format of the meeting which would include presentations by members of the IOOF Senior Executive Team with key responsibilities for various aspects of the Fund's management, its performance and success.
- advised that the meeting was being recorded and that the question and answer session would commence when the presentations had concluded.
- advised how members could ask questions.
- introduced the Trustee Board Directors, gave an overview of the role of the Board and noted it operates independently from IOOF management and the IOOF Holdings Board; and
- noted that the Board has confidence that IOOF's focus on wealth management, its scale and ClientFirst culture puts the Fund in a strong position to pursue its strategy, and to focus on things that matter most to members, including performance, service and cost.

The Chair introduced the Chief Executive Officer (**CEO**), Renato Mota, and invited him to address the meeting.

**CEO's
address:**

Mr Mota addressed the meeting.

Mr Mota:

- welcomed the members of the Fund to the IOOF Group and provided an overview of IOOF's history, which is centred around helping communities in their time of need and supporting people;
- discussed the challenges of 2020, due to the global pandemic and bushfires, but noted that IOOF had been able to return in excess of \$1.4 billion to members in their time of need;
- highlighted IOOF's purpose, 'understand me, look after me and secure my future', and explained how it is at the forefront of all interactions with members; and
- noted the three key elements that drive thinking at IOOF:
 1. having the people and culture that represent member interests;
 2. having the resources to continue to reinvest to find new and better ways of working; and
 3. never forgetting that IOOF's success is entirely tied to members personal success and IOOF's ability to deliver members financial confidence.

Mr Mota handed over to the Chief Distribution Officer (**CDO**), Mark Oliver.

**CDO's
address:**

Mr Oliver addressed the meeting.

Mr Oliver:

- provided an overview of the Fund and Fund products, noting that it is made up of a number of superannuation, retirement and investment products with around 25,000 accounts and aggregate member value of approximately \$4 billion;

- noted that the products issued by the Fund aim to give members choice of flexible options that meet their own needs and requirements and are focused on enabling financial security;
- advised that IOOF is continuing to review the Fund's products to ensure that all members remain in products that meet their needs and represent great value;
- highlighted that there are great opportunities that come from the size of the membership to ensure that IOOF can continue to invest and deliver best in class solutions;
- reiterated IOOF's commitment to focusing on addressing any barriers that make it hard for members to be engaged with their super and noted by example that in the Voyage product, enhancements had been made to make it easier for members to access their account and see how their balance is tracking;
- advised that there is continual monitoring of the investment menu to ensure high quality investments are available to help members meet a comfortable level of income in retirement; and
- noted that IOOF will continue to invest in technology and work with service providers and distributors to ensure an enhanced experience and outcome for members.

Mr Oliver handed over to the Chief Investments Officer (**CIO**), Dan Farmer.

**CIO's
address:**

Mr Farmer addressed the meeting.

Mr Farmer:

- provided a summary of the investment markets over 2020;
- noted that the recovery in share markets over the second half of 2020 has helped grow the superannuation balances of many of our members over a tough year;
- explained the composition of the IOOF Investment team;
- noted that the IOOF Investment team continuously reshapes portfolios as conditions change while monitoring and managing exposure to risk;
- provided an overview of IOOF's approach to responsible investing to ensure climate change and environmental, social and governance (**ESG**) issues continue to be fully considered;
- noted that climate change and ESG risk also have an impact on investment returns and superannuation balances and that IOOF continues to evolve and develop its approach to ensure climate change and ESG issues continue to be fully considered;
- noted the importance of diversification across a range of different assets as central to managing risk and delivering good outcomes over the long term;
- advised that IOOF's role is to manage members funds for long term performance, not just for a 12-month period; and

- reminded members of the importance of matching their financial goals with an appropriate long-term investment strategy.

Mr Farmer handed back to the Chair to continue the meeting.

Member question and answer session:

The Chair advised that that concluded the formal presentation and opened up the meeting for questions.

The Chair advised that questions could be typed into the question box and as many responses as possible would be provided before the close of the meeting.

Ms Chehab narrated the questions below, which were answered by the relevant presenter.

1. *Will you be reducing admin costs to keep the matrix platform competitive?*

We continue to review the effectiveness of all our products and last year, the Fund looked at the Matrix product and in conjunction with the Trustee, we wrote to members with a significant event notice in October, advising them that their account will be transitioned to a more competitive offer, being the Voyage product. As a result, members now enjoy more competitive fees.

2. *Will you seek to maximize our returns or serve "social responsibility" cause?*

We recognise environmental, social and governance risks (including climate risk) play a role in long term investment performance of your funds. These risks are becoming increasingly clear to all of us in our everyday lives, be it a more volatile climate, concern over exploitive supply chains, or poor corporate behaviour. As such, management of these risks is embedded in how we manage your funds to deliver attractive sustainable returns over the long term.

ESG including Climate change is integrated into our investment process and our approach is set out in the Statement of Responsible Investment Principles covering our internally managed investment options.

We incorporate ESG and climate change risks into our investment process in a number of ways:

1. Assessing the ESG credentials of our underlying investment managers.
 2. We have commenced measurement and review of ESG risks in portfolios tracking 37 individual ESG risks and 10 themes including climate change. This measurement is progressively being rolled out across all our portfolios.
 3. Engaging with our fund managers to assess their ability to incorporate and appropriately value the long-term implications of climate change on portfolio holdings promotes positive change.
 4. Encouraging managers to exercise ownership rights through Proxy Voting to drive better ESG outcomes, including climate change.
 5. Tracking and publishing how your shares are voted.
3. *What changes has IOOF made to address reports from the Banking Royal Commission that senior executives failed to act in the best interests of IOOF's superannuation members and that IOOF was reluctant to engage with APRA in relation to long running prudential concerns?*

IOOF has reset the relationship with APRA and established a more constructive approach to discussing governance initiatives. We have completed all the items under our Managed Action Plan to remove perceived conflicts of interest and ensure members' best interests

remain at the forefront of our decision making. We have also devoted significant resources to strengthening and uplifting our governance capability.

4. *When can we expect an app for iPhone please?*

We are continually looking at enhancements to assist clients from a digital experience, including the possibility of adding App capabilities for clients in the future.

5. *Is it essential for a member to retain services of a Financial Planner for the Wealthtrac Fund? In these times of such low returns it is unviable to pay those fees as well!*

Whilst we believe in the value of financial advice, maintaining an adviser relationship is entirely at the discretion of the member and we encourage members to ensure they only pay for the services they value. You do not need to retain an adviser to remain in any of the products offered by Oasis Funds Management.

6. *The returns from this product over the 6 years in which I have been a member are poor in comparison to many other funds, both retail and industry. What do the managers of the fund do about this to make a better future for clients? This concern was apparent well before the COVID crisis so cannot be explained away by that factor.*

Voyage is a member choice platform with over 320 individual investments to select. Voyage has a very diversified and broad selection of investment options (including managed funds, SMAs, term deposits, ASX listed securities, ETFs and ETMFs) with various asset classes and manager styles. Each asset class and manager style perform differently over various time periods and market cycles, some perform better than others e.g. 'growth' equity managers are outperforming 'value' managers. As at 31 Dec 2020, 52% of managed funds across various sectors on the Voyage menu produced 1st and 2nd quartile rank against peer group over 5 years.

7. *What impact will the present China/Australia trade relationship have on the performance of the Voyage fund?*

Voyage does have investment options i.e. Asian, regional and emerging equity markets, global infrastructure, commodity managed funds and direct shares (materials/mining/resources) that provide members exposure to the Chinese / Australian trade theme.

8. *Will you be offering a QROPS Fund option - for transferring retirement funds from the UK to Australia?*

APRA regulated funds are unable to meet the QROPS requirements and as a result we're unable to accept any new monies from the UK.

9.. *How has IOOF dealt with the loss of trust that came through its bad management that was revealed through the Banking Royal Commission?*

The only way we can restore this is through our actions. If we reflect on the changes out of the Royal Commission, there have been changes to the Chairman of the IOOF Holdings Ltd Board and the CEO, and we have undertaken a senior management review resulting in significant changes to the Executive team. We have also seen a significant investment in corporate governance, with a focus on conflicts of interest to ensure we eliminate or better manage these. There has been a significant and deliberate effort over the past two years to ensure we have the right mindset and attitude that translates into the right actions, so that in turn, we can represent your interests as the custodian of your superannuation assets.

10.. *As IOOF acquires various banking super funds, what does this mean for the organisation, its strategy and its members?*

IOOF's strategy revolves around our ability to serve our members, not only today but also into the future and into a changing environment. One of the drivers in the changing environment is the need and the desire to ensure that we are able to deliver more value for a lower price, ie. increasing the value and affordability of superannuation.

One of the strategies that we use is acquisition of other funds, such as ANZ Wealth and more recently the announcement regarding MLC. Through simplifying systems, the increased size and scale means that the cost of serving and delivering value to you, can reduce. As we reduce cost of delivering services, we can reduce the cost of superannuation.

One of the key deliverables for us as an organisation as we simplify and integrate these businesses is to deliver more value, better outcomes, services and functionality, but equally do so at a lower cost to members. That ultimately means there are more retirement savings being retained in your super account and work towards delivering better retirement outcomes for members.

Closing remarks:

Ms Chehab advised that there were no further Fund related questions.

The Chair encouraged members to contact the Member Services team if they had questions about their account or personal circumstances to discuss further.

The Chair:

- noted that answers to all Fund related questions, including any outstanding questions, would be published on the Fund website within one month after the meeting, along with the minutes of the meeting.
- advised that a recording of the meeting would also be available on the website.

On behalf of the Trustee Board and the presenters, the Chair thanked members for joining the meeting.

There being no further business the meeting closed at 5:43 pm.

Signed:



Lindsay Smartt
Chair

Dated:

21 March 2021